



Company Introduction

Prudence Financial Group was founded in Hong Kong in 2008. One of its key subsidiaries, Prudence Investment Management (Hong Kong) Limited, is a leading fund management firm in Hong Kong which is licensed to carry out Type 9 (asset management), Type 4 (advising on securities) and Type 1 (dealing in securities) regulated activities under the Securities and Futures Ordinance (SFO). Prudence's principals have extensive institutional investment experience in the US and Asia and is supported by a team with strong market and industry background. Funds managed by Prudence have received multiple awards and nominations, such as Long-Term Performance Award, Best Asian Fixed Income Fund and Best Greater China Hedge Fund from Eurekahedge and AsiaHedge.

Prudence provides established institutional platform that offers experienced EAM support and a wide range of products with long track record in various asset classes to match. Excellent relationship with leading private bank partners enables our EAM team to provide holistic wealth management solutions for clients. To facilitate our growing EAM business, we are offering a unique opportunity for candidates with entrepreneurial ambitions to join the team.:

EAM Relationship Manager

Position: Permanent

Location: Central, Hong Kong

Responsibilities

1. Develop EAM accounts from existing private bank accounts or opening new accounts, particularly in Greater China;
2. Create value for clients through actively identifying client needs, source investment opportunities according to clients' profile independently;
3. Build long-term relationship with clients while achieving business target;
4. Work with EAM team and investment team to achieve clients' objectives.

Requirements

1. Relevant SFC/HKMA license record required;
2. Degree holder in Finance and Economic, strong financial product knowledge in listed technology companies, PE, insurance products and technical competence in understanding, developing and delivery of holistic wealth solutions for clients;
3. 10+ years of relevant experiences in private banking and wealth management business, with Demonstratable track record of client acquisition and conversion;
4. Excellent command of Chinese required, good command of spoken and written English a plus;
5. Excellent interpersonal skills, results driven work approach and strong work ethics paired with an entrepreneurial spirit;

Additional Information and Application Method

We offer competitive remuneration package: discretionary bonus, 5-days work week, 15-20 days paid annual leave, medical benefit, complimentary lunch meals, miscellaneous allowance, on job training and a stable harmonious working environment.

For more information about the company, please refer to our website www.fangyuanfh.com.

Interested parties please send your resume in English and Chinese with expected salary to hr.hk@prudenceinv.com

Personal Information Collection Statement pertaining to Recruitment

All information received will be kept in strict confidence and only for employment-related purpose. The personal data collected will be used to assess your suitability to assume the job duties of the position for which you have applied and to determine preliminary remuneration, benefits package to be discussed with you subject to selection for the position. It is our policy to retain the personal data of unsuccessful applicants for future recruitment purposes for a period of two years.

Under the Personal Data (Privacy) Ordinance, you have a right to request access to, and to request correction of, your personal data in relation to your application. If you wish to exercise these rights, please complete the “Data Access Request Form” specified by the Privacy Commissioner for Personal Data and forward it to hr.hk@prudenceinv.com.